

SUPPLEMENT D
DEPARTMENT OF INFORMATION TECHNOLOGY
ACTION AGENDA

ITEM: 3-IT

Agency Contact:

Elliot Schlanger (410) 260-2994

Elliot.Schlanger@maryland.gov

Donna Ziegenhein (410) 260-7627

Donna.Ziegenhein@maryland.gov

DEPARTMENT:

Department of Information Technology

CONTRACT ID:

Two-Way Radio 2013:

Mobile Radio Equipment

Communications Consoles and Associated Equipment

Installation, Repair and Preventive Maintenance Services

eMaryland Solicitation No. MDF5031005326

ADPICS No.: 060B3490002

CONTRACT DESCRIPTION: Multiple-award, indefinite-quantity, Purchase-Order-Request-for-Proposals-based master contract to provide mobile radio, communications consoles, and radio communications installation and communications maintenance services.

AWARD:

See Page 6D

TERM:

1/25/2013 to 1/24/2018

AMOUNT:

\$31,000,000

PROCUREMENT METHOD:

Competitive Sealed Proposals

MBE PARTICIPATION:

5%

INCUMBENTS:

See Page 7D

REMARKS: A notice of the availability of the Request for Proposals was advertised on *eMarylandMarketplace.com* and the DoIT website. E-mail notice was sent to all businesses that were identified as being capable of delivering these services on the Department of Transportation's Minority Business Enterprise Directory and to 17 minority business advocacy groups.

**SUPPLEMENT D
DEPARTMENT OF INFORMATION TECHNOLOGY
ACTION AGENDA**

ITEM 3-IT (Cont'd)

DoIT received 25 proposals. A total of 23 qualified offerors are recommended for award of a Master Contract; 18 are Maryland businesses, seven are small businesses, and two are MBEs.

The Master Contract will succeed the previous two-way radio master contract, which expired December 31, 2012.

The new Two-Way Radio Master Contract encompasses the following three functional areas:

Functional Area I - Two-Way Radio Equipment

Functional Area II - Communications Consoles and Associated Equipment

Functional Area III - Installation, Repair and Preventative Maintenance Services

There will be a second level of competition through Purchase-Order-Request- for-Proposals (PORFP) process for all two-way radio equipment and services. A PORFP will be sent to all Master Contractors within the appropriate functional area, who are authorized to provide the hardware or services for the requested manufacturer's product line. For PORFPs designated as Small Business Reserve, only Master Contractors that are DGS-certified as small businesses will compete.

Functional Area III provides the only potential for subcontracting opportunities; therefore, an overall MBE subcontractor participation goal of 5% has been established for this Master Contract.

Master Contractors PORFP prices may not exceed the manufacturer's suggested retail price for the hardware being purchased. By use of the competitive PORFP process, prices should be lower than proposed Master Contract pricing.

This procurement vehicle was designed to provide State agencies with a wide selection of Master Contractors who offer an extensive variety of two-way radio equipment and services. State agencies will obtain two-way radio equipment, installation, repair and preventative maintenance services quickly and efficiently by issuing PORFPs specific to each agency's needs. This contracting vehicle is also available to local and county Maryland government jurisdictions.

Executive Branch agencies spent \$31 million dollars on the five-year predecessor contract. Based on this, DoIT recommends that the ceiling of the successor contract be set at \$31 million. Should agencies anticipate spending in excess of this amount and have funding available to do so, DoIT will return to the Board of Public Works with a request to raise the ceiling threshold.

