



**DEPARTMENT OF GENERAL SERVICES  
OFFICE OF STATE PROCUREMENT  
ACTION AGENDA  
September 6, 2023**



*Contact: Yasin Mohammed 410-260-7552  
yasin.mohammed@maryland.gov*

**27-IT.            INFORMATION TECHNOLOGY**  
***Department of General Services***

**Contract ID:** Salesforce Licenses; *BPM035346*  
ADPICS No.: 001B3600044 / CTR014878

**Contract Description:** Salesforce.com Software-as-a-Service products for participating State agencies.

**Award:** Carahsoft Technology Corporation, Gaithersburg, MD

**Contract Term:** 09/21/2023 - 09/20/2026 (w/two 1-year renewal options)

**Amount:** \$15,000,000 (Base)  
\$ 5,000,000 (Renewal Option #1)  
\$ 5,000,000 (Renewal Option #2)  
\$25,000,000 Total

**Procurement Method:** Intergovernmental Cooperative Purchasing Agreement  
General Services Administration (GSA) Contract No.  
47QSWA18D008F

**MBE/VSBE Participation:** 0% / 0%

**Performance Security:** No

**Incumbent:** Same

**Requesting Agency Remarks:** This Statewide contract for Salesforce Software-as-a-Service (SaaS) and Products allows State agencies to automate business processes and workflows, facilitate information management across State agencies, and improve communication with the public. Salesforce also makes sure that service upgrades, new system features, and enhancements, including mobile and social technologies, are made available to the State. Carahsoft Technology Corporation (Carahsoft) is the exclusive reseller of Salesforce licenses.

No MBE or VSBE participation was established for this contract because there are no subcontracting opportunities.



**DEPARTMENT OF GENERAL SERVICES  
OFFICE OF STATE PROCUREMENT  
ACTION AGENDA  
September 6, 2023**



**27-IT.      INFORMATION TECHNOLOGY (cont'd)**

***Fund Source:***                      Various

***Approp. Code:***                  Various

***Resident Business:***            Yes

***MD Tax Clearance:***          23-2950-1111

**BOARD OF PUBLIC WORKS**

**THIS ITEM WAS:**

**APPROVED**

**DISAPPROVED**

**DEFERRED**

**WITHDRAWN**

**WITH DISCUSSION**

**WITHOUT DISCUSSION**