

**SUPPLEMENT D**  
**DEPARTMENT OF INFORMATION TECHNOLOGY**  
**ACTION AGENDA**

**ITEM:** 7-IT

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**DEPARTMENT/PROGRAM:** Department of Information Technology

**CONTRACT ID:** Mobile Devices & Services  
ADPICS No.: 060B3490004

**CONTRACT DESCRIPTION:** Obtain mobile wireless services and equipment by participating in Western States Contracting Alliance agreement.

**AWARD:**

Verizon Wireless  
Laurel, MD

T-Mobile USA  
Owings Mills, MD

**TERM:** 11/01/2012 to 10/31/2016  
(Retroactive: Superstorm Sandy)

**AMOUNT:** \$12,000,000

**PROCUREMENT METHOD:** Intergovernmental Cooperative Purchasing

**MBE PARTICIPATION:** 0%

**INCUMBENTS:** Sprint Solutions, Inc.  
AT&T Mobility  
Verizon Wireless  
T-Mobile USA

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**ITEM: 7 -IT (cont'd)**

**REMARKS:** DoIT has determined that participation in the Westein States Contracting Alliance contract will provide more cost benefits to the State than if Maryland procured these products and services independently. WSCA has fifteen member states and their cumulative purchasing power gives multi-state volume buying that result in more favorable rates.

DoIT engaged in an intensive effort to obtain participating agreements with all four incumbents contractors for the new four-year WSCA contract. At this time, the State obtained signed agreements with incumbents Verizon and T-Mobile. The other two incumbents have signed a three-month extension of the existing WSCA Participating Agreement (see DoIT Item 8-IT-MOD, 11/14/12).

Participation in previous WSCA contracts allows DoIT to realize better pricing, cost reductions, and greater choice and flexibility compared to the predecessor Maryland-only single source contracts.

Due to the fact that there are no sub-contracting opportunities for this contract, the MBE goal is zero.

**FUND SOURCE:** Various Agencies.

**APPROP. CODE:** Various Agencies

**RESIDENT BUSINESS:** Yes

**MD TAX CLEARANCE:** Verizon Wireless 12-2097-1111  
T-Mobile USA 12-2095-0111

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Board of Public Works Action - The above referenced Item was:

APPROVED                  DISAPPROVED                  DEFERRED                  WITHDRAWN  
WITH DISCUSSION                                  WITHOUT DISCUSSION