

SUPPLEMENT D
DEPARTMENT OF INFORMATION TECHNOLOGY
ACTION AGENDA

ITEM: 3-IT-MOD

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DEPARTMENT/PROGRAM: Department of Information Technology

CONTRACT ID: Mobile Devices & Services
ADPICS No.: 060B3490004
COE69044

CONTRACT APPROVED: DoIT Item 7-IT (11/14/12)

CONTRACTOR: 
AT&T Mobility
Hanover, MD

CONTRACT DESCRIPTION: Obtain mobile wireless services and equipment by participating in Western States Contracting Alliance (WSCA) contract.

MODIFICATION DESCRIPTION: Add one contractor to the State's Participating Agreement in the WSCA contract.

ORIGINAL CONTRACT TERM: 11/01/2012 – 10/31/2016

MODIFICATION TERM: 1/03/2013 to 10/31/2016
(for the one added contractor)

ORIGINAL CONTRACT AMOUNT: \$12,000,000

MODIFICATION AMOUNT: No change

ORIGINAL PROCUREMENT METHOD: Intergovernmental Cooperative Purchasing

MBE PARTICIPATION: 0%

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ITEM: 3-IT-MOD (cont'd)

REMARKS: DoIT has determined that participation in the WSCA will provide more cost benefits to the State than if Maryland procured these products and services independently. WSCA has fifteen member states and their cumulative purchasing power gives multi-state volume buying that result in more favorable rates. Participation in previous WSCA contracts has allowed DoIT to realize better pricing, cost reductions and greater choice and flexibility compared to the predecessor Maryland-only single source contracts.

DoIT sought to enter into participating agreements with all four incumbent contractors for the new four year WSCA contract. Earlier, the State was able to obtain signed agreements with incumbents Verizon and T-Mobile. DoIT Item 7-IT (11/14/12). The remaining two incumbents agreed to sign three-month extensions of the former WSCA participating agreement while determining whether to enter into new agreements with the State (DoIT Item 8-IT-MOD [11/14/12]). This modification now adds AT&T Mobility to the participating agreement on the new four-year WSCA contract.

FUND SOURCE:	Various Agencies.
APPROP. CODE:	Various Agencies
RESIDENT BUSINESS:	Yes
MD TAX CLEARANCE:	AT&T Mobility 12-2094-0001

Board of Public Works Action - The above referenced Item was:

APPROVED	DISAPPROVED	DEFERRED	WITHDRAWN
WITH DISCUSSION		WITHOUT DISCUSSION	