

**ATTACHMENT F-1
FIXED ONE TIME/MONTHLY COSTS OF LONG DISTANCE SERVICES**

PRICE PROPOSAL FORM

Provide the following one time costs for installation of access circuits:

TABLE A

Service	Cost Per Installation	Estimated Installations	Total Estimated One Time Costs
Installation of Access Circuits		3	\$ -

Provide the monthly costs of access to your company's Point of Presence in the appropriate LATA:

TABLE B

LATA	Dedicated Access Circuits	Monthly Cost	Months of Base Term of Contract	Total
410 - 767 (Baltimore)	31		36	\$ -
301 - 419 (Washington)	3		36	\$ -
301 - 790 (Hagerstown)	7		36	\$ -
410 - 548 (Salisbury)	3		36	\$ -
TOTAL MONTHLY DEDICATED ACCESS COSTS	44	\$ -	36	\$ -

Note: The estimated number of installations and dedicated access circuits are for evaluation purposes only. The installation rate and monthly access rate prices will be the actual contracted rates for the duration of the three year contract. These rates will be fully loaded, meaning they will contain all direct and indirect costs and profits for the Contractor.

**ATTACHMENT F-2
INTRA-STATE RATES**

PRICE PROPOSAL FORM

Cost per 6 second intervals for long distance calls

INTRA-STATE DAY RATES

TABLE C

Total Minutes of Usage Per Month	Dedicated to Dedicated	Dedicated to Switched	Switched to Switched
0 - 500,000			
500,001 - 1,000,000			
1,000,001 - 1,500,000			
1,500,001 - 2,000,000			
Over 2,000,000			

INTRA-STATE EVENING, NIGHTS AND WEEKEND RATES

TABLE D

Total Minutes of Usage Per Month	Dedicated to Dedicated	Dedicated to Switched	Switched to Switched
0 - 500,000			
500,001 - 1,000,000			
1,000,001 - 1,500,000			
1,500,001 - 2,000,000			
Over 2,000,000			

**ATTACHMENT F-3
INTER-STATE RATES**

PRICE PROPOSAL FORM

Cost per 6 second intervals for long distance calls

INTER-STATE DAY RATES

TABLE E

Total Minutes of Usage Per Month	Dedicated to Dedicated	Dedicated to Switched	Switched to Switched
0 - 500,000			
500,001 - 1,000,000			
1,000,001 - 1,500,000			
1,500,001 - 2,000,000			
Over 2,000,000			

INTER-STATE EVENING, NIGHTS AND WEEKEND RATES

TABLE F

Total Minutes of Usage Per Month	Dedicated to Dedicated	Dedicated to Switched	Switched to Switched
0 - 500,000			
500,001 - 1,000,000			
1,000,001 - 1,500,000			
1,500,001 - 2,000,000			
Over 2,000,000			

**ATTACHMENT F-4
INTERNATIONAL RATES**

PRICE PROPOSAL FORM

TABLE G

Terminating Country	Switched Origination in the USA				Dedicated Origination in the USA			
	Peak		Off-Peak		Peak		Off-Peak	
	Initial 18 Sec	Additional 6 Sec	Initial 18 Sec	Additional 6 Sec	Initial 18 Sec	Additional 6 Sec	Initial 18 Sec	Additional 6 Sec
Afghanistan								
Argentina								
Australia								
Austria								
Bahamas								
Belgium								
Bermuda								
Brazil								
British Virgin Islands								
Canada								
China								
Denmark								
Dominican Republic								
Egypt								
El Salvador								
Finland								
France								
Germany								
Greece								
Greenland								
Hong Kong								
Iceland								
India								
Indonesia								
Iran								
Iraq								
Ireland								
Israel								

**ATTACHMENT F-4
INTERNATIONAL RATES**

PRICE PROPOSAL FORM

Terminating Country	Switched Origination in the USA				Dedicated Origination in the USA			
	Peak		Off-Peak		Peak		Off-Peak	
	Initial 18 Sec	Additional 6 Sec	Initial 18 Sec	Additional 6 Sec	Initial 18 Sec	Additional 6 Sec	Initial 18 Sec	Additional 6 Sec
Italy								
Jamaica								
Japan								
Jordan								
Liberia								
Mexico								
Netherlands								
New Zealand								
Norway								
Panama								
Philippines								
Poland								
Portugal								
Romania								
Russia								
Saudi Arabia								
Spain								
Sweden								
Switzerland								
Taiwan								
Turkey								
United Kingdom								

**ATTACHMENT F-5
CALLING CARDS**

PRICE PROPOSAL FORM

Cost per calling card call

TABLE H

Total Calls Per Month	Amount
0 - 500,000	
500,001 - 1,000,000	
1,000,001 - 1,500,000	
1,500,001 - 2,000,000	
Over 2,000,000	

Cost per 6 second interval of long distance calls using calling card

TABLE I

Total Minutes of Usage Per Month	Intrastate	Interstate
0 - 500,000		
500,001 - 1,000,000		
1,000,001 - 1,500,000		
1,500,001 - 2,000,000		
Over 2,000,000		

TABLE J

Service	Amount
Express Ordering Fee	

**ATTACHMENT F-6
TELECONFERENCING SERVICES**

PRICE PROPOSAL FORM

TABLE K

Description	Cost per 1 minute interval per Connection	One Time Charge
Teleconferencing Type		
Toll Free Dial In		
Caller Paid Dial In		
Operator-Assisted Toll Free Dial In		
Operator-Assisted Caller Paid Dial In		
Operator-Dialed Teleconferencing		
Reservationless Toll Free Dial In		
Reservationless Caller Paid Dial In		
Cancellations or No Shows		
Executive Services		
Operator Dial Out per Feature		
Toll Free per Feature		
Caller Paid per Feature		
Cancellations or No Shows for Executive Services		
Web Meeting		
Without Audio		
With Toll Free		
With Caller Paid		
With Reservationless Toll Free		
With Reservationless Caller Paid		
Cancellations or No Shows for Web Meeting		
Additional Features		
Recording (Cassette Tape)		
Recording (CD)		
Digitized Replay for Toll Free		
Digitized Replay for Caller Paid		
Transcription		

**ATTACHMENT F-7
MONTHLY USAGE PRICE FOR LONG DISTANCE CALLING AND CALLING CARDS**

PRICE PROPOSAL FORM

Use the following monthly estimates to complete Table L.

Number of Calls: 990,710 and Number of Minutes: 2,848,915

Calls made using Day Rates: 95%. Calls made using Evening, Nights and Weekend Rates: 5%

TABLE L

Description	Estimated Number of Monthly Minutes	Price Per Service	Number of Intervals	Total Monthly Price
65% of Traffic Intra-state Day				
Intra-state Day Traffic				
Dedicated to Dedicated	586402		10	\$ -
Dedicated to Switched	586402		10	\$ -
Switched to Switched	586402		10	\$ -
Intra-state evenings, nights and weekends Traffic				
Dedicated to Dedicated	30863		10	\$ -
Dedicated to Switched	30863		10	\$ -
Switched to Switched	30863		10	\$ -
31% of Traffic Inter-state Day				
Inter-state Day Traffic				
Dedicated to Dedicated	279668		10	\$ -
Dedicated to Switched	279668		10	\$ -
Switched to Switched	279668		10	\$ -
Inter-state Evening, Nights and Weekend Traffic				
Dedicated to Dedicated	14719		10	\$ -
Dedicated to Switched	14719		10	\$ -
Switched to Switched	14719		10	\$ -
2% of the traffic is international				
Canada - Switched	513		10	\$ -
Canada - Dedicated	57		10	\$ -
United Kingdom - Switched	257		10	\$ -
United Kingdom - Dedicated	29		10	\$ -
Africa-Liberia - Switched	257		10	\$ -
Africa-Liberia - Dedicated	29		10	\$ -
2% Calling Card Usage				
Number of Calling Card Calls	19814			\$ -
Calling Card Minute Usage				
Number of Card Minutes - Intrastate	38175		10	\$ -
Number of Card Minutes - Interstate	18803			
Total Evaluation Monthly Price	2812890	-		\$ -
Multiplied by 36 Months				36
Total Contract Usage Price				\$ -

Note: The number of calls, number of minutes, calls made using Day Rates and call made using Evening Nights and Weekend Rates are monthly estimates for evaluation purposes only. The actual amount of minutes used will be determined by Contract demands.

**ATTACHMENT F-7
MONTHLY USAGE PRICE FOR LONG DISTANCE CALLING AND CALLING CARDS**

PRICE PROPOSAL FORM

**ATTACHMENT F-8
ANNUAL USAGE PRICE FOR TELECONFERENCING SERVICES**

PRICE PROPOSAL FORM

TABLE M

Description	Estimated Number of Annual Minutes or Services	Price Per Service	Total Annual Price
Teleconferencing Type			
Toll Free Dial In	90919		\$ -
Caller Paid Dial In	70083		\$ -
Operator-Assisted Toll Free Dial In	11365		\$ -
Operator-Assisted Caller Paid Dial In	11365		\$ -
Operator-Dialed Teleconferencing	3788		\$ -
Reservationless Toll Free Dial In	56		\$ -
Reservationless Caller Paid Dial In	56		\$ -
Cancellations or No Shows	4		\$ -
Executive Services			
Operator Dial Out per Feature	30		\$ -
Toll Free per Feature	35		\$ -
Caller Paid per Feature	30		\$ -
Cancellations or No Shows for Executive Services	2		\$ -
Web Meeting			
Without Audio	60		\$ -
With Toll Free	60		\$ -
With Caller Paid	60		\$ -
With Reservationless Toll Free	30		\$ -
With Reservationless Caller Paid	30		\$ -
Cancellations or No Shows for Web Meeting	2		\$ -
Additional Features			
Recording (Cassette Tape)	2		\$ -
Recording (CD)	2		\$ -
Digitized Replay for Toll Free	1		\$ -
Digitized Replay for Caller Paid	1		\$ -
Transcription	2		\$ -
Total Evaluation Annual Price			\$ -
Multiplied by 3 Years			3
Total Contract Usage Price			\$ -

Note: The number of minutes and services are annual estimates for evaluation purposes only. The actual amount of minutes and services used will be determined by Contract demands.

**ATTACHMENT F-9
LONG DISTANCE CALLING SERVICES SUMMARY**

PRICE SHEET

TABLE N

COSTS	TOTAL PRICE
ONE TIME COST FOR INSTALLATION OF ACCESS CIRCUITS (TOTAL OF TABLE A)	\$ -
COST TO ACCESS CIRCUITS (TOTAL OF TABLE B)	\$ -
CONTRACT USAGE PRICE (TOTAL OF TABLE L)	\$ -
CONTRACT USAGE PRICE (TOTAL OF TABLE M)	\$ -
TOTAL EVALUATED CONTRACT PRICE	\$ -

Submitted By _____

Authorized Signature _____ Date _____

Printed Name and Title _____

Company Name _____

Company Address _____

Telephone _____

This page must be signed by an individual who is authorized to commit the Offeror to the rates and prices listed on pricing sheets F1 - F9.