

**Supplement D**  
**Department of Information Technology**  
**ACTION AGENDA**  
**June 22, 2016**

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**2-IT. DEPARTMENT OF INFORMATION TECHNOLOGY**

**Contract ID:** Geographic Information System (GIS) Software Master Contract  
*eMM* Solicitation No.: MDF5031025945  
 ADPICS BPO No.: 060B6400028

**Contract Description:** Multiple award, indefinite quantity, purchase order request for proposals-based master contract to provide Geographic Information System (GIS) software.

**Award:**

	Contractors	Location	Functional Areas
1	Environmental Systems Research Institute	Redlands, CA	I, II & III
2	Geo-Comm, Inc.	St. Cloud, MN	I, II & III
3	Hexagon Geospatial	Madison, AL	I, II & III
4	Pitney Bowes	Lanham, MD	I, II & III
5	1Spatial	Sterling, VA	I & II

**Term:** 8/1/2016 – 7/31/2025 (5-year base, with two 2-year options)

**Amount:** \$ 9,000,000 (Base)  
 \$ 5,000,000 (Option 1)  
 \$ 6,000,000 (Option 2)  
 \$20,000,000

**Procurement Method:** Competitive Sealed Proposals

**Proposals:** Six proposals received

**MBE Participation:** None

**Remarks:** A notice of availability of the Request for Proposals was advertised on *eMarylandMarketplace.com* and the DoIT website. A copy of the solicitation was sent directly to all prospective offerors that were identified as being capable of delivering the services. DoIT received six proposals and recommends five qualified offerors for award. Of the five recommended offerors, one is a Maryland resident business. The sixth offeror was found not reasonably susceptible for award because they did not meet the minimum qualifications.

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**Remarks:** (cont'd)

This new Master Contract offers State agencies access to GIS software available in the marketplace and will enable agencies to select the best GIS software for their particular task at a competitive price.

GIS Software Master Contract encompasses the following three functional areas:

Functional Area I – Desktop/Server Software

Functional Area II – Mobile Software

Functional Area III – Manufacturer's Software Maintenance and Support

There will be a second level of competition through a purchase-order-request-for-proposal for all GIS software and maintenance offered under this contract. A PORFP will be sent to the Master Contractors who are authorized to provide software or maintenance for the requested manufacturer's product line.

There are potential subcontracting opportunities for Functional Areas I and II; however, opportunities are limited, due to the proprietary nature of commercial GIS software purchased. Therefore, there is no overall MBE goal established for this Master Contract.

Master Contractors affirmed that their prices for the PORFPs will not exceed the manufacturer's suggested retail price for the software being purchased for the term of the Master Contract, and it is expected that the competitive PORFP process will produce lower prices than proposed pricing.

This procurement vehicle was designed to provide State agencies with a selection of Master Contractors who offer a variety of GIS software. As a result of the awards from this solicitation, State agencies will obtain software and maintenance quickly and efficiently by issuing PORFP's specific to each agency's needs. This contracting vehicle is also available for Maryland counties and municipalities.

**Fund Source:** Various

**Approp. Code:** Various

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**REVISED**

**2-IT. DEPARTMENT OF INFORMATION TECHNOLOGY (cont'd)**

***Resident Business/MD Tax Clearance:***

	Company Name	Resident Business	Tax Clearance Number
1	Environmental Systems Research Institute	N	16-1311-1111
2	Geo-Comm, Inc.	N	16-1308-0000
3	Hexagon Geospatial	N	16-1310-1111
4	Pitney Bowes	Y	16-1333-1111
5	ISpatial	N	16-1309-0000

**BOARD OF PUBLIC WORKS**

**THIS ITEM WAS:**

**APPROVED**

**DISAPPROVED**

**DEFERRED**

**WITHDRAWN**

**WITH DISCUSSION**

**WITHOUT DISCUSSION**