

**DEPARTMENT OF BUDGET AND MANAGEMENT  
ACTION AGENDA**

**INFORMATION TECHNOLOGY CONTRACT**

**ITEM:** 9-IT **Agency Contact:** Ellis Kitchen (410) 260-2994  
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**DEPARTMENT/PROGRAM:** Budget and Management (DBM)  
Office of Information Technology (OIT)

**CONTRACT ID:** F10R5200203;  
Enterprise Web Systems  
ADPICS NO. F10B6200006

**CONTRACT DESCRIPTION:** Contract to support the systems that comprise  
DBM's Enterprise Web Systems, including the *Maryland.Gov* web portal.

**AWARD:** A&T Systems, Inc.  
Silver Spring, MD

**TERM:** 2/1/2006 - 1/31/2011

**AMOUNT:** \$3,990,000 (5 Years)

**PROCUREMENT METHOD:** Competitive Sealed Proposals

**BIDS OR PROPOSALS:** See attachment

**MBE PARTICIPATION:** 35%

**FUND SOURCE:** 100% Gen.

**APPROP. CODE:** F10A04

**INCUMBENT:** Accenture, LLP  
Annapolis, MD

**ITEM:** 9-IT (Cont)

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**REQUESTING AGENCY REMARKS:** A notice of the availability of the Request for Proposals (RFP) was advertised in the *Maryland Contract Weekly* and at the website *eMarylandMarketplace.com*. Copies of the solicitation notice were e-mailed directly to 74 prospective vendors, 49 of which were Maryland firms, and included 41 MBEs.

Three proposals were received in response to the solicitation. All three proposals were deemed reasonably susceptible of being selected for award. The overall ranking was determined based on a combination of technical merit and price, with technical factors having more importance than price in the overall award determination.

The second highest technical ranked Offeror, A&T Systems, Inc. ("A&T") is recommended for contract award. Although A&T is ranked second both technically and financially it was much lower in price than the number one ranked offeror (which was more than 110% higher) and better technically than the lowest cost offeror, which was only 5.7% lower in price (see Attachment).

A&T submitted a strong technical proposal and demonstrated understanding and knowledge of the discrete functional and technical areas within the primary software applications for DBM's portal services. The proposed personnel also have a thorough understanding of the applications, data security and issues/resolution processes.

The requested award amount is estimated. The contractor will only be paid for actual monthly services rendered and for any additional work on fixed hourly rates for various categories of labor used.

**RESIDENT BUSINESS:** Yes

**MD TAX CLEARANCE:** 05-2677-0111

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Board of Public Works Action - The above referenced Item was:

APPROVED	DISAPPROVED	DEFERRED	WITHDRAWN
WITH DISCUSSION		WITHOUT DISCUSSION	