

Supplement D
Department of Information Technology
ACTION AGENDA
July 2, 2014

Agency Contact: Greg Urban (410) 767-2483
Greg@maryland.gov
Carla Thompson (410) 260-6155
Carla.Thompson@maryland.gov

4-IT. DEPARTMENT OF INFORMATION TECHNOLOGY

Contract ID: Local Telecommunications Services
ADPICS No.: 060B3490013

Description: Local telecommunications services for State offices that is available for use by all executive branch State agencies and includes all local network lines and local calls.

Award: Verizon Maryland LLC, Silver Spring, MD

Term: 7/2/2014 – 6/30/2019 (with two 1-year renewal options)

Amount: \$25,000,000 (Base Period)
\$ 5,000,000 (Option Year 1)
\$ 5,000,000 (Option Year 2)
\$35,000,000 Total

Procurement Method: Competitive Sealed Proposals

MBE Participation: None

Incumbent: Verizon Maryland, LLC (Baltimore)
MCI Comm. Services, Inc. (d/b/a Verizon Business Services) (Baltimore)
Verizon Network Integration Corp. Baltimore)

Remarks: Local telecommunications services comprises the local network lines and local phone service call usage from the telephone company to State offices within local territories called LATAs (Local Access and Transport Area). When AT&T was divested in 1984, LATAs were established for states to geographically delineate telecommunications traffic that could be handled by local telephone companies (in Maryland: originally C&P Telephone, now Verizon) versus traffic that had to be handled as long distance calls by a non-local telephone company (originally the reduced AT&T.) Maryland was separated into four LATAs (Baltimore, Washington, Hagerstown, Salisbury LATAs) to roughly coincide with the geographic areas. These four LATAs exist today exactly as created in 1984.

A notice of the availability of the Request for Proposals was advertised on *eMarylandMarketplace.com* and the DoIT website and the DoIT Bid Board. In addition, DoIT mailed the RFP directly to ten firms that are known to offer similar services. A copy of the RFP was sent to the Governor's Office of Minority Affairs.

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DoIT received only one proposal and that was from Verizon Maryland LLC. Verizon Maryland LLC's proposal met the RFP technical requirements and although many prices for services are based on tariff pricing, many other services have prices that are discounted off of tariff.

The *Award Amount* shown above is estimated and is based upon firm-fixed unit prices established in the contract. Payment will be made only for the actual amount of services provided.

Fund Source: Various
Approp. Code: Various
Resident Business: Yes
MD Tax Clearance: 14-1362-1001

BOARD OF PUBLIC WORKS

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION