



**Questions and Answers**  
**RFP 060B7400086**  
**Drone Detection Subject Matter Expertise**

Ladies and Gentlemen:

This list of questions and responses is being issued to clarify certain information contained in the above referenced RFP. The State's responses are italicized. The statements and interpretations contained in responses to any questions, whether responded to verbally or in writing, are not binding on the Department unless the RFP is expressly amended. Nothing in any response to any questions is to be construed as agreement to or acceptance by the Department of any statement or interpretation on the part of the entity asking the question.

1. If [my company] elects to participate in this solicitation, and if we are awarded the contract to provide subject matter expertise services, could we subsequently participate in a solicitation for the design and implementation of a system?

**ANSWER:** *No. Please see Sections 1.1.5 and 3.1.6 of the RFP.*

2. Are there any incumbents for this position? If Yes, how many?

**ANSWER:** *There are no incumbents for this position.*

3. What are the mandatory requirements for the candidate?

**ANSWER:** *Please review the Scope of Work – Section 3 – of the RFP.*

4. What are the desired skills?

**ANSWER:** *Please review the Scope of Work – Section 3 – of the RFP.*

5. Will [the Contract] be awarded to one company or multiple companies?

**ANSWER:** *Please see Section 1.1.3 of the RFP.*

6. Is the State of Maryland looking for a single individual or a team of experts to provide subject matter expertise?

**ANSWER:** *The State has not specified whether a single individual or a team of experts is desired, however, see Section 3.1.5.*



7. Will you require a Prime Contractor to hold a FAA exemption?

***ANSWER: Whether and in what instances an exemption is required is governed by federal law. The contractor will be required to comply with all federal, State, and local laws applicable to its activities and obligations under the Contract Please review Sections 1.27 and 3.3.8.3.***

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