

Supplement D
Department of Information Technology
ACTION AGENDA
July 16, 2015

*Agency Contact: David Garcia (410) 260-4088
David.Garcia@maryland.gov*

1-IT. DEPARTMENT OF INFORMATION TECHNOLOGY

Contract ID: 2015 Master Contract
Desktops, Laptops and Tablets
ADPICS No.: 060B5400007

Description: Multiple-award, indefinite-quantity, master contract to provide desktops, laptops, tablets, ruggedized laptops and tablets, monitors, associated peripherals, installation, and manufacturer's extended warranties.

Award: 48 companies; see Pages 3D and 4D

Term: 7/22/2015 – 7/21/2021* (6 year base, with one 6-yr renewal option)

**Note: DoIT will issue an expansion announcement every three years. This announcement will allow new offerors to propose to be added to the master contract and existing contractors to add functional areas.*

Amount: \$57,000,000 (6 years)

Procurement Method: Competitive Sealed Proposals

Proposals: See pages 3D and 4D

MBE Participation: To be placed on task orders.

Remarks: A notice of the availability of the Request for Proposals was advertised on *eMaryland Marketplace* and the DoIT website. E-mail notice was delivered to all certified MBEs who were identified as capable of delivering the services and to 17 minority business advocacy groups. DoIT received 53 proposals; five proposals were deemed not susceptible for award and 48 qualified offerors are recommended for award. Of the 48 recommended contractors, 28 are Maryland businesses, 20 are small businesses, and 18 are MBEs.

This master contract encompasses the following four functional areas:

Functional Area I – Desktops, Laptops, Ruggedized Laptops, Monitors, Associated Peripherals

Functional Area II – Tablets, Ruggedized Tablets, Monitors, Associated Peripherals

Functional Area III – Installation Services

Functional Area IV – Manufacturer Extended Warranty

There will be a secondary level of competition through a Purchase Order Request for Proposal (PORFP) process for all hardware and services under this contract. A PORFP will be sent to all awarded master contractors within the appropriate functional area who are authorized to provide the hardware or services for the requested manufacturer's product line.

**Supplement D
Department of Information Technology
ACTION AGENDA
July 16, 2015**

1-IT. DEPARTMENT OF INFORMATION TECHNOLOGY (cont'd)

Remarks (cont'd):

For PORFPS designated as Small Business Reserve, only master contractors that are certified as small businesses by the Department of General Services will be able to compete within its approved functional area.

Master contractors affirmed that their prices for the PORFPS will not exceed the manufacturer's suggested retail price for the hardware being purchased for the term of the master contract. Via the competitive PORFP process, prices should be lower than proposed master contractor pricing.

This procurement vehicle was designed to provide State agencies with a wide selection of master contractors who offer an extensive variety of IT hardware. As a result of the awards from this solicitation, State agencies will obtain hardware, installation services and manufacturer's extended warranties, quickly and efficiently by issuing PORFPS specific to each agency's need. This contracting vehicle is also available to local and county Maryland government jurisdictions.

- Fund Source:** Various
- Approp. Code:** Various
- Resident Business:** See Pages 3D and 4D
- MD Tax Clearance:** See Pages 3D and 4D

BOARD OF PUBLIC WORKS

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION

Supplement D
Department of Information Technology
ACTION AGENDA
July 16, 2015

1-IT. DEPARTMENT OF INFORMATION TECHNOLOGY *(cont'd)*

Attachment 1 – Desktop, Laptop and Tablet 2015 Awarded Master Contractors

#	Vendor	City	State	Resident Business	MD Tax Clearance
1	ACA Computer Integrators	Framingham	MA	No	15-1597-0000
2	Advanced Computer Concepts	Mc Clean	VA	No	15-1206-1010
3	AlphaSix Corporation	Sterling	VA	No	15-1208-1110
4	Applied Technology Services	Baltimore	MD	Yes	15-1209-1111
5	Bithgroup Technologies, Inc.	Baltimore	MD	Yes	15-1210-1111
6	Brekford Corp	Hanover	MD	Yes	15-1211-1111
7	Browns Communications	Hunt Valley	MD	Yes	15-1212-1110
8	CDWGovernment	Vernon Hills	IL	No	15-1213-1110
9	Custom Runs	Perry Hall	MD	Yes	15-1214-1100
10	Daly Computers, Inc.	Clarksburg	MD	Yes	15-1215-1111
11	Data Networks, Inc.	Hunt Valley	MD	Yes	15-1216-1111
12	DISYS Solutions, Inc.	Chantilly	VA	No	15-1218-1111
13	DSR Inc.	Hanover	MD	Yes	15-1219-1111
14	Electronic Systems Inc.	Columbia	MD	Yes	15-1220-1111
15	Emtek Solutions, LLC	Silver Spring	MD	Yes	15-1221-1001
16	EnNet Services	Frederick	MD	Yes	15-1353-1111
17	ePlus Technology, Inc.	Pottstown	PA	No	15-1222-1111
18	Fastech, Inc.	Laurel	MD	Yes	15-1223-1111
19	Firefly Computers, LLC	Saint Paul	MN	No	15-1599-0000
20	Galaxy Consulting, LLC	Chevy Chase	MD	Yes	15-1224-1110
21	GovConnection, Inc.	Merrimack	NH	No	15-1225-1111
22	Gryphon Consulting, LLC	Largo	MD	Yes	15-1226-1111
23	HCGI	Columbia	MD	Yes	15-1227-1111
24	Knot Technology Solutions, LLC	Churchton	MD	Yes	15-1228-1111
25	Knowledge Information Solutions, Inc.	Virginia Beach	VA	No	15-1229-1000
26	Mission Essentials, LLC	Prince Frederick	MD	Yes	15-1354-1000
27	MVS	Washington	DC	No	15-1230-1111
28	NCS Technologies	Gainesville	VA	No	15-1231-1111
29	Networking Technologies & Support, Inc.	Midlothian	VA	No	15-1232-1111
30	NGEN, LLC	Largo	MD	Yes	15-1233-1111
31	OGIS Communication Group Inc. d/b/a OCG Telecom	Cincinnati	OH	No	15-1598-1000

Supplement D
Department of Information Technology
ACTION AGENDA
July 16, 2015

1-IT. DEPARTMENT OF INFORMATION TECHNOLOGY (cont'd)

Attachment 1 – Desktop, Laptop and Tablet 2015 Awarded Master Contractors (cont'd)

#	Vendor	City	State	Resident Business	MD Tax Clearance
32	Pomeroy IT Solutions	Hebron	KY	No	15-1355-0000
33	Prosys Information Systems	Norcross	GA	No	15-1235-1011
34	Ryan Consulting Group, Inc.	Indianapolis	IN	No	15-1236-0001
35	SA Solutions, Inc.	Columbia	MD	Yes	15-1237-0111
36	SBC Technology Partners Inc.	Herndon	VA	No	15-1238-0000
37	SCD Information Technology	Columbia	MD	Yes	15-1239-1011
38	SHI International Corp.	Somerset	NJ	No	15-1240-1110
39	Soft-Con Enterprises, Inc.	Hyattsville	MD	Yes	15-1241-1111
40	Software Productivity Strategists, Inc.	Rockville	MD	Yes	15-1242-1111
41	Staples Technology Solutions	Deerfield Beach	FL	No	15-1243-1111
42	Star Computer Supply	Cockeysville	MD	Yes	15-1244-1000
43	Telnet, Inc.	Rockville	MD	Yes	15-1245-1111
44	TSRC Inc. d/b/a Frank Parsons	Hanover	MD	Yes	15-1246-1111
45	USC Canterbury Corp.	Centreville	MD	Yes	15-1247-1111
46	Victory Global Solutions	Columbia	MD	Yes	15-1248-1111
47	Wireless Communications, Inc.	Baltimore	MD	Yes	15-1249-1111
48	Zones, Inc.	Auburn	WA	No	15-1250-1110