

WSCA Cost Schedule: Contract # MA 265



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| Cost Schedule Revision Summary | | |
|--------------------------------|----------|--|
| Date | Revision | Comments |
| 7/18/2012 | 1.0 | Day1 Initial Version |
| 10/5/2012 | 2.0 | Revised Version |
| 12/17/2012 | 2.1 | Revised/S3 Storage |
| 02/01/2013 | 2.2 | Revised Pricing for Linux On Demand |
| 1/13/2014 | 2.3 | Revised Pricing Schedule |
| 12/17/2014 | 2.4 | Day1 Solutions Revised Price Schedule |
| 07/17/2015 | 2.5 | Adjusting discounts and adding new instances |
| 11/20/2015 | 2.6 | Adding new tools & services |

In an effort to continually provide our customers with a simple process of provisioning cloud services, Day1 has taken steps reduce the complexity by offering a percentage (2%) discount of MSRP for all Amazon Web Services (AWS) services and products authorized under our APN agreements. Also, as monthly price reductions are implemented by AWS, we immediately pass on those savings to our end-clients.

Up-to-date MSRP pricing for Amazon Web services is found by at <http://aws.amazon.com/pricing/>.

The Maintenance and Support section of this cost schedule has been updated. AWS Business Support is provided to all customers at MSRP. Customers also have the option to choice Day1 Standard, Premium or Managed Services.

Application Hosting (Compute & Networking)

Instance Types

The instances detailed following tables are available in a choice of instance types designed to handle various application and workload needs. MSRP Instance pricing depends on Instance type, pricing model (On-Demand, Reserved, or Spot), Region, designated or non-designated hardware, operating system, and, optionally, database or software inclusions. Note: In some cases, not all instance type availability may vary by Region or other option.

| Instance Type Information | | | |
|---|---------------------|------------------------------|---------------------|
| Type | Virtual CPUs | Elastic Compute Units | Memory (GiB) |
| General Purpose – Current Generation | | | |
| t2.micro | 1 | Variable | 1 |
| t2.small | 1 | Variable | 2 |
| t2.medium | 2 | Variable | 4 |
| m3.medium | 1 | 3 | 3.75 |
| m3.large | 2 | 6.5 | 7.5 |
| m3.xlarge | 4 | 13 | 15 |
| m3.2xlarge | 8 | 26 | 30 |
| m4.large | 2 | | 8 |
| m4.xlarge | 4 | | 16 |
| m4.2xlarge | 8 | | 32 |
| m4.4xlarge | 16 | | 64 |
| m4.10xlarge | 40 | | 160 |
| Compute Optimized – Current Generation | | | |
| c3.large | 2 | 7 | 3.75 |
| c3.xlarge | 4 | 14 | 7.5 |
| c3.2xlarge | 8 | 28 | 15 |
| c3.4xlarge | 16 | 55 | 30 |
| c3.8xlarge | 32 | 108 | 60 |
| c4.large | 2 | | 3.75 |
| c4.xlarge | 4 | | 7.5 |
| c4.2xlarge | 8 | | 15 |
| c4.4xlarge | 16 | | 30 |
| c4.8xlarge | 36 | | 60 |
| Memory Optimized – Current Generation | | | |
| r3.large | 2 | 6.5 | 15 |
| r3.xlarge | 4 | 13 | 30.5 |
| r3.2xlarge | 8 | 26 | 61 |
| r3.4xlarge | 16 | 52 | 122 |
| r3.8xlarge | 32 | 104 | 244 |

| Storage Optimized – Current Generation | | | |
|---|----|-----|------|
| i2.xlarge | 4 | 14 | 30.5 |
| i2.2xlarge | 8 | 27 | 61 |
| i2.4xlarge | 16 | 53 | 122 |
| i2.8xlarge | 32 | 104 | 244 |
| GPU Instances – Current Generation | | | |
| g2.2xlarge | 8 | 26 | 15 |
| g2.8xlarge | 32 | | 60 |
| Dense Storage – Current Generation | | | |
| d2.xlarge | 4 | | 30.5 |
| d2.2xlarge | 8 | | 61 |
| d2.4xlarge | 16 | | 122 |
| d2.8xlarge | 36 | | 244 |

On Demand Instances

On-Demand Instances let you pay for compute capacity by the hour with no long-term commitments. This frees you from the costs and complexities of planning, purchasing, and maintaining hardware and transforms what are commonly large fixed costs into much smaller variable costs. Pricing is per instance-hour consumed for each instance, from the time an instance is launched until it is terminated. Each partial instance-hour consumed will be billed as a full hour.

| Application Hosting | AWS EC2 Compute Resources 2.0 % off MSRP |
|----------------------------|---|
| On Demand Instances | Type |
| | Windows Usage All Regions |
| | Linux Usage All Regions |
| | Red Hat Enterprise Linux Usage Public Cloud |
| | SUSE Linux Enterprise Server Usage Public Cloud |

*All instances include RAM, CPU and Operating System.

New Reserved Instance Model

There is now a single type of Reserved Instance and it has three payment options. All of the options continue to provide capacity assurance and discounts that are typically around 63% for a three year term when compared to On-Demand prices.

There are three payment options so that you can decide how you would like to pay for your Reserved Instance throughout the term (in descending order of effective discount):

- All Upfront - You pay for the entire Reserved Instance term (one or three years) with one upfront payment and get the best effective hourly price when compared to On-Demand.
- Partial Upfront - You pay for a portion of the Reserved Instance upfront, and then pay for the remainder over the course of the one or three year term. This option balances the RI payments between upfront and hourly.

- No Upfront - You pay nothing upfront but commit to pay for the Reserved Instance over the course of the Reserved Instance term, with discounts (typically about 30%) when compared to On-Demand. This option is offered with a one-year term.

| Application Hosting | | AWS EC2 Compute Resources 2.0 % off MSRP |
|---------------------------|------------------------------------|---|
| Reserved Instances | Type | Availability |
| | Windows Usage | All Regions |
| | Linux Usage | All Regions |
| | Red Hat Enterprise Linux Usage | Public Cloud |
| | SUSE Linux Enterprise Server Usage | Public Cloud |

*All instances include RAM, CPU and Operating System.

Dedicated Instances

Dedicated Instances are instances that run on hardware dedicated to a single customer. Dedicated Instances let you take full advantage of on-demand elastic provisioning, pay only for what you use, and utilize a private, isolated virtual network, all while ensuring that your compute instances will be isolated at the hardware level.

| Application Hosting | | AWS EC2 Compute Resources 2.0 % off MSRP |
|----------------------------|------------------------------------|---|
| Dedicated Instances | Type | Availability |
| | Windows Usage | All Regions |
| | Linux Usage | All Regions |
| | Red Hat Enterprise Linux Usage | Public Cloud |
| | SUSE Linux Enterprise Server Usage | Public Cloud |

*All instances include RAM, CPU and Operating System.

Spot Instances

Spot Instances enable you to bid for unused Amazon EC2 capacity. Instances are charged the Spot Price, which fluctuates depending on the supply of and demand for Instance capacity at the time of purchase.

| Application Hosting | | AWS EC2 Compute Resources 2.0 % off MSRP |
|-----------------------|------------------------------------|---|
| Spot Instances | Type | Availability |
| | Windows Usage | Public Cloud |
| | Linux Usage | Public Cloud |
| | SUSE Linux Enterprise Server Usage | Public Cloud |

*All instances include RAM, CPU and Operating System.

Instances with Database Hosting

EC2 Instances configured with Microsoft SQL Server Standard or Web are available.

| Application and Database Hosting | AWS EC2 with Database Resources 2.0 % off MSRP |
|---|---|
| On Demand Instances | Availability |
| Windows with SQL Server Standard | All Regions |
| Windows with SQL Server Web | All Regions |
| Reserved Instances | |
| Windows with SQL Server Standard | All Regions |
| Windows with SQL Server Web | All Regions |

Amazon WorkSpace

Amazon WorkSpaces offers you an easy way to provide a fully managed, cloud-based desktop experience to your end-users. You don't have to worry about procuring or deploying hardware or installing complex software; Amazon WorkSpaces takes care of all the heavy lifting of managing hardware and software, and tasks such as patching and maintenance, enabling you to deliver a high quality desktop experience to your users.

| AWS Workspace | AWS Compute Resources 2.0 % off MSRP |
|--------------------------|---|
| Workspace Bundles | Availability |
| Standard | Public Cloud |
| Standard Plus | Public Cloud |
| Performance | Public Cloud |
| Performance Plus | Public Cloud |

Amazon WorkDocs

Amazon WorkDocs offers you an easy way to provide a fully managed, cloud-based document storage and sharing service for your employees. Amazon WorkDocs costs \$5 per month per user and includes 200 GB of storage for each user with no upfront fees or commitments. Amazon WorkDocs enables you to share and edit documents across your users fast and securely without the need of sending documents after each revision.

| AWS WorkDocs | AWS Compute Resources 2.0 % off MSRP |
|-------------------------|---|
| WorkDocs Bundles | Availability |
| Standard | Public Cloud |
| Standard Plus | Public Cloud |
| Performance | Public Cloud |
| Performance Plus | Public Cloud |

Amazon WorkMail (Preview)

Amazon WorkMail offers you a secure, managed business email, and calendar service with support for existing desktop and mobile email clients based out of the cloud. This highly sync-able email service allows for high functionality and administrative tools through the cloud. Amazon WorkMail can also be extremely fast and secure with integration with your existing corporate directory and control both the keys that encrypt all of the data.

| AWS WorkMail (Preview) | | AWS Compute Resources 2.0 % off MSRP |
|-------------------------------|---------------------|---|
| WorksMail Bundles | Availability | |
| Standard | Public Cloud | |
| Standard Plus | Public Cloud | |
| Performance | Public Cloud | |
| Performance Plus | Public Cloud | |

GIS SaaS (Software as a Service)

| GIS Software Only | | | |
|---|------------------|-----------------|---------------------|
| Esri ArcGIS for Server Enterprise Standard | | | |
| | Monthly | 3 months | Annually |
| Up to 4 Cores (Windows and Linux) | \$2,300.00 | \$ 6,000 | \$ 12,000 |
| Esri ArcGIS for Server Enterprise Advanced | | | |
| | Monthly | 3 months | Annually |
| Up to 4 Cores (Windows and Linux) | \$4,700.00 | \$ 12,000 | \$ 24,000 |
| Open Source | | | |
| | Boundless | | |
| Up to 4 Cores | \$ 999.00 | N/A | \$8,000.00/\$16,000 |
| Bring your own license (BYOL) | | | |
| Must select server/instance type from above. | | | |

Database Services

Database Hosting in the cloud provides a number of database alternatives for developers. You can run fully managed relational and MySQL services or you can operate your own database in the cloud. Relational Database Service (RDS) is a web service that makes it easy to set up, operate, and scale a relational database in the cloud. It provides cost-efficient and resizable capacity while managing time-consuming database administration tasks, freeing you up to focus on your applications and business.

On-Demand DB Instances let you pay for compute capacity by the hour; your DB Instance runs with no long-term commitments. This frees you from the costs and complexities of planning, purchasing, and maintaining hardware and transforms what are commonly large fixed costs into much smaller variable costs.

With Reserved Instances, you can make a low, one-time, up-front payment for each DB Instance you wish to reserve for a 1 or 3 year term. In return, you receive a significant discount off the ongoing hourly usage rate for the DB Instance(s) you reserve. Amazon RDS provides three RDS Reserved Instance types (Light, Medium, and Heavy Utilization Reserved Instances) that give you the flexibility to choose the right pricing option depending on your usage requirements.

Amazon RDS for MariaDB gives you full access to all the capabilities of the MariaDB database engine. This means that the code, applications, and tools you already use today with your existing MariaDB databases can be used with your Amazon RDS MariaDB database. Amazon RDS automatically patches the database software and backs up your database, storing the backups for a retention period you define and enables point-in-time recovery. You benefit from the flexibility of being able to scale the compute resources or storage capacity associated with your Database Instance (DB Instance) via a single API call.

AWS Database Migration Service can migrate your data to and from all widely used commercial and open-source databases. The service supports homogenous migrations such as Oracle to Oracle, as well as heterogeneous migrations between different database platforms, such as Oracle to Amazon Aurora or Microsoft SQL Server to MySQL.

| Relational Database Hosting (license Included) | AWS Database Resources 2.0 % off MSRP |
|---|--|
| On-Demand Standard Deployment | |
| MySQL | All Regions |
| PostgreSQL | All Regions |
| Oracle | All Regions |
| SQL Server (Express, Web, Standard) | All Regions |
| <i>Under the "License Included" service model, you do not need separately purchased Microsoft SQL Server licenses. "License Included" pricing is inclusive of software, underlying hardware resources, and Amazon RDS management capabilities. Standard DB Instance deployed in a single Availability Zone.</i> | |
| On-Demand Multi-AZ Deployment | |
| MySQL | All Regions |
| PostgreSQL | All Regions |
| Oracle | All Regions |
| <i>When you run your DB Instance as a Multi-AZ deployment for enhanced data durability and availability, Amazon RDS provisions and maintains a standby in a different Availability Zone for automatic failover in the event of a scheduled or unplanned outage.</i> | |
| Reserved Standard Deployment | |
| MySQL | All Regions |
| PostgreSQL | All Regions |
| Oracle | All Regions |
| SQL Server (Express, Web, Standard) | All Regions |
| Reserved Multi-AZ Deployment | |
| MySQL | All Regions |
| PostgreSQL | All Regions |
| Oracle | All Regions |
| <i>When you run your DB Instance as a Multi-AZ deployment for enhanced data durability and availability, Amazon RDS provisions and maintains a standby in a different Availability Zone for automatic failover in the event of a scheduled or unplanned outage.</i> | |

| | |
|--|------------------------------|
| Amazon RDS for MariaDB | All Regions |
| AWS Database Migration Services | US East (N. Virginia Region) |

DB Instances (Bring Your Own License or BYOL)

Microsoft’s [License Mobility](#) program (referred to henceforth as Bring Your Own License or "BYOL") allows customers who already own SQL Server licenses to run SQL Server deployments on Amazon RDS. This benefit is available to Microsoft Volume Licensing (VL) customers with SQL Server licenses (currently including Standard and Enterprise Editions) covered by active Microsoft Software Assurance (SA) contracts. The Microsoft License Mobility program is suited for customers who prefer to use existing SQL Server licenses or purchase new licenses directly from Microsoft or any other reseller. To run a DB Instance under the BYOL model, you must meet the eligibility requirements and follow the Sign Up process laid out [here](#). You must also have the appropriate SQL Server licenses with Software Assurance for the DB Instance class and SQL Server edition you wish to run, and must adhere to Microsoft’s [licensing policies](#).

Under the Bring Your Own License (“BYOL”) model, you can run Amazon RDS using your existing Oracle Database software licenses. You can also purchase Oracle Database licenses directly from Oracle and run them on Amazon RDS. To run a DB Instance under the BYOL model, you must have the appropriate Oracle Database license (with Software Update License & Support) for the DB Instance class and Oracle Database edition you wish to run. You must also follow Oracle's policies for licensing Oracle Database software in the cloud computing environment. DB Instances reside in the Amazon EC2 environment, and Oracle's licensing policy for Amazon EC2 is located [here](#).

Non-Relational Database

DynamoDB is a fast, fully managed NoSQL database service that makes it simple and cost-effective to store and retrieve any amount of data, and serve any level of request traffic. All data items are stored on Solid State Drives (SSDs), and are replicated across 3 Availability Zones for high availability and durability.

| | |
|--|---|
| Non-Relational Database Hosting | AWS EC2 with Database Resources 2.0 % off MSRP |
| Reserved Capacity | |
| Index Data Store | All Regions |
| Reserve | All Regions |

Storage

We offer multiple storage and backup service options including basic, archival, and reduced redundancy. Amazon’s **Simple Storage Service (S3)** is a simple web service that can be used to store and retrieve any amount of data, at any time, from anywhere on the web. S3 has 99.999999999% durability, and 99.99% availability. **Reduced Redundancy** is a storage option that enables customers to reduce their costs by storing non-critical, reproducible data at lower levels of redundancy than with standard S3. Reduced redundancy storage has 99.99% durability over a given year. **Glacier** provides an extremely low-cost storage service that provides secure and durable storage for data archiving and backup. **Storage**

Gateway is a service connecting an on-premises software appliance with cloud-based storage to provide seamless and secure integration between an organization’s on-premises IT environment and cloud storage infrastructure.

| | |
|--|---------------------|
| Simple Storage Service | |
| On Demand, Prices Per GB - (Standard or Reduced Redundancy) | |
| All Region Availability | |
| First 1 TB | 2% off MSRP |
| Next 49 TB | 2% off MSRP |
| Next 450 TB | 2% off MSRP |
| Next 500 TB | 2% off MSRP |
| Next 4000 TB | 2% off MSRP |
| Over 5000 TB | 2% off MSRP |
| Fixed Price, 1 year term - (Standard or Reduced Redundancy) | |
| GovCloud Only | |
| 25 TB average per month | 2% off MSRP |
| 50 TB average per month | 2% off MSRP |
| 500 TB average per month | 2% off MSRP |
| 1000TB average per month | 2% off MSRP |
| 5000TB average per month | 2% off MSRP |
| Glacier Storage | |
| All Region Availability | |
| Glacier Storage per GB per month | 2% off MSRP |
| UPLOAD and RETRIEVAL, per 1000 requests | 2% off MSRP |
| LISTVAULTS, GETJOBOUTPUT, DELETE and all other Requests | No additional cost |
| Data Retrievals | No additional cost* |
| <p><i>* Glacier is designed with the expectation that retrievals are infrequent and unusual, and data will be stored for extended periods of time. You can retrieve up to 5% of your average monthly storage (pro-rated daily) for free each month. If you choose to retrieve more than this amount of data in a month, you are charged a retrieval fee starting at \$0.011 per gigabyte. In addition, there is a pro-rated charge of \$0.032 per gigabyte for items deleted prior to 90 days.</i></p> | |
| Storage Gateway | |
| <p>You are billed for the snapshots your gateway stores in Amazon S3. These snapshots are stored and billed as EBS snapshots.</p> | |
| Public Cloud Availability | |
| Per activated gateway per month | 2% off MSRP |

Data Transfer

| Data Transfer: Outbound, Inbound, Regional | |
|---|---------------------|
| All Region Availability | Price Per GB |
| Outbound | |
| First GB per month | No additional cost |
| Up to 10 TB/Month | 2% off MSRP |
| Next 40 TB/Month | 2% off MSRP |
| Next 100 TB/Month | 2% off MSRP |
| Next 350 TB/Month | 2% off MSRP |
| Inbound | |
| Inbound GB/Month | No additional cost |
| Regional | |
| Regional data transfer in/out | 2% off MSRP |

All Other Cloud Services & Solutions

| Other Cloud Services | | |
|--|---------------------------------|-------------|
| Compute Services | Cost Unit | Cost |
| EC2 Container Service (ECS) | Price per EC2 instances | 2% off MSRP |
| AWS Service Catalog | \$5 per month/portfolio | MSRP |
| AWS Marketplace | TBD/based on solution | MSRP |
| AWS Lambda | Per 100 milliseconds | 2% off MSRP |
| AWS Config | Price per configuration | 2% off MSRP |
| AWS Mobile Hub | | BETA |
| VPN/VPN Services | | |
| Price Per VPN Connection Hour | Per Hour | 2% off MSRP |
| Route 53 | | |
| Hosted Zones | | |
| First 25 hosted zones | Price Per Hosted Zone Per Month | 2% off MSRP |
| Additional zones | Price Per Hosted Zone Per Month | 2% off MSRP |
| Standard Queries | | |
| First 1 Billion queries per month | Per Million Queries per Month | 2% off MSRP |

| | | |
|--|--|--------------------|
| Over 1 Billion queries per month | Per Million Queries per Month | 2% off MSRP |
| Latency Based Routing Queries | | |
| First 1 Billion queries per month | Per Million Queries per Month | 2% off MSRP |
| Over 1 Billion queries per month | Per Million Queries per Month | 2% off MSRP |
| Monitoring Services | | |
| Standard Monitoring | Price Per Month | No additional cost |
| Detailed Monitoring, Alerting, and Reporting | Price Per Month | 2% off MSRP |
| Amazon CloudWatch Detailed Monitoring | Price per instance per month | 2% off MSRP |
| Amazon CloudWatch Custom Metrics | Price per metric per month | 2% off MSRP |
| Amazon CloudWatch Alarms/First 10 Alarms | Price per alarm per month | No additional cost |
| Amazon CloudWatch Alarms/After First 10 Alarms | Price per alarm per month | 2% off MSRP |
| Amazon CloudWatch API Requests | Price per 1,000 Get, List, or Put requests | 2% off MSRP |
| AWS CloudTrail | | No additional cost |
| AWS Service Catalog | Price per Month | 2% off MSRP |
| IAM | | |
| IAM | Price Per User Per Month | No additional cost |
| Provisioning Software | | |
| Provisioning Software | Fixed Price Per State Account Per Year | No additional cost |
| Elastic Storage | | |
| Elastic Block Storage | Price per GB per month | 2% off MSRP |
| Elastic File System | Price per storage used | 2% off MSRP |
| Elastic Load Balancing | | |
| Elastic Load Balancing | Price per Hour | 2% off MSRP |
| Elastic Load Balancing Data Transfer | | |
| Elastic Load Balancing | Price per GB | 2% off MSRP |
| Snapshot Data Storage | | |
| Snapshot Data Storage | Price per GB per month | 2% off MSRP |

| | | |
|--|-------------------------------|--------------------|
| Auto Scaling | | |
| Auto Scaling | Price per Hour | No additional cost |
| EBS I/O Requests | | |
| I/O Requests | Price per 1 million | 2% off MSRP |
| Elastic IP Addresses | | |
| Elastic IP address associated (non-associated) with running instance | Price per Hour per month | 2% off MSRP |
| Elastic IP address remap – first 100 remaps per month | Price per Month | No additional cost |
| Elastic IP address remap – additional remap per month over 100 | Price per Month | 2% off MSRP |
| S3 Requests | | |
| PUT, COPY, POST, or LIST Requests | Per 1000 requests | 2% off MSRP |
| GET and all other Requests | Per 10,000 requests | 2% off MSRP |
| Import/Export Tool | | |
| Storage Device | Per device | 2% off MSRP |
| Data Loading Hour (Partial data-loading-hours are billed as full hours) | Price per Hour/Partial Hour | 2% off MSRP |
| AWS Snowball (Up to 50 TB Snowball includes a high-speed, 10 Gbps network connection) | Call for Pricing | |
| AWS Data Pipeline | Price per Month | 2% off MSRP |
| SNS Requests/Notifications | | |
| SNS API Requests first 100,000 | Price per Month | No additional cost |
| SNS API Requests after first 100,000 | Price per Month | 2% off MSRP |
| SNS HTTP/HTTPS Notifications first 100,000 | Price per Month | No additional cost |
| SNS HTTP/HTTPS Notifications after first 100,000 | Price per Month | 2% off MSRP |
| SNS Email/Email-JSON Notifications first 1000 | Price per Month | No additional cost |
| SNS Email/Email-JSON Notifications after first 1000 | Price per 100,000 per Month | 2% off MSRP |
| SNS SMS Notifications first 100 | Price per Month | No additional cost |
| SNS SMS Notifications after first 100 | Price per 100 per Month | 2% off MSRP |
| SQS | | |
| Price per 10,000 SQS Requests | Price per Month | 2% off MSRP |
| Encryption Services | | |
| AWS CloudHSM | Once per instance then hourly | 2% off MSRP |
| AWS Key Management Service | Price per month per key | 2% off MSRP |

| Machine Learning | | |
|--|---------------------------------|----------------------|
| Amazon Machine Learning | Price per hour for compute time | 2% off MSRP |
| Code Services | | |
| AWS CodeDeploy | Price per instance | 2% off MSRP |
| AWS Code Pipeline | Price per instance | 2% off MSRP |
| AWS Code Commit | Price per user | 2% off MSRP |
| <i>Standard rates for Amazon S3 and Amazon SNS usage apply</i> | | |
| Disaster Recovery/Migration Solutions (CloudEndure) | | |
| Product Description | Unit per Issue | Price |
| Enterprise Disaster Recovery | Price per instance | \$99.00 (Annual Fee) |
| Enterprise Migration | Price per instance | \$299.00 |
| Discovery (RISC Networks) | | |
| Product Description | Unit per Issue | Price |
| CloudScape (Standard) | Per Server/VM Monthly (0-500) | \$11.00 |
| Enterprise Edition | Per Server/VM Monthly (501+) | \$7.50 |
| Cisco InterCloud Fabric (Business) | | |
| Product Description | Unit per Issue | Price |
| | \$250 per VM (minimum – 2) | \$500.00 |

Splunk Enterprise

| Splunk Enterprise + Support | | |
|--|---------------------------------|-------------|
| Product Description | Unit per Issue | Price |
| Splunk Enterprise Annual + Enterprise Support 1 Year | 1 GB/day (1 support contact) | \$1,773.00 |
| Splunk Enterprise Perpetual | 1 GB/day (1 support contact) | \$ 4,432.50 |
| Splunk Enterprise Annual + Enterprise Support 1 Year | 5 GB/day (2 support contacts) | \$5,910.00 |
| Splunk Enterprise Perpetual | 5 GB/day (2 support contacts) | \$14,775.00 |
| Splunk Enterprise Annual + Enterprise Support 1 Year | 10 GB/day (3 support contacts) | \$9,850.00 |
| Splunk Enterprise + Enterprise Support, 1 Year | 10 GB/day (3 support contacts) | \$24,625.00 |
| Splunk Enterprise Annual + Enterprise Support 1 Year | 20 GB/day (3 support contacts) | \$17,730.00 |
| Splunk Enterprise Perpetual | 20 GB/day (3 support contacts) | \$44,325.00 |
| Splunk Enterprise Perpetual | 50 GB/day (3 support contacts) | 93,575.00 |
| Splunk Enterprise Annual + Enterprise Support, 1 year | 50 GB/day (3 support contacts) | 37,430.00 |
| Splunk Enterprise Perpetual | 100 GB/day (5 support contacts) | 147,750.00 |
| Splunk Enterprise Annual + Enterprise Support 1 year | 100 GB/day (5 support contacts) | 59,100 |
| Splunk Enterprise Security App | | |
| Splunk ES Perpetual | 1 GB/day | \$4,925.00 |

| | | |
|---|---------------------------------|-------------|
| Splunk ES Perpetual | 5 GB/day | \$9,850.00 |
| Splunk ES Perpetual | 10 GB/day | \$14,775.00 |
| Splunk ES Perpetual | 20 GB/day | \$29,550.00 |
| Splunk ES Perpetual | 50/GB | \$39,400.00 |
| Splunk ES Perpetual | 100 GB/day | \$49,250.00 |
| Splunk ES Annual | 1 GB/day | \$1,970.00 |
| Splunk ES Annual | 5 GB/day | \$3,940.00 |
| Splunk ES Annual | 10 GB/day | \$5,910.00 |
| Splunk ES Annual | 20 GB/day | \$11,820.00 |
| Splunk ES Annual | 50 GB/day | \$15,760.00 |
| Splunk ES Annual | 100 GB/day | 19,700.00 |
| Core Support | | |
| Splunk Enterprise Support 1 year | 1 GB/day (1 support contact) | \$1,970.00 |
| Splunk Enterprise Support 1 year | 5 GB/day (2 support contacts) | \$5,417.50 |
| Splunk Enterprise Support 1 year | 10 GB/day (3 support contacts) | \$7,880.00 |
| Splunk Enterprise Support 1 year | 20 GB/day (3 support contacts) | \$11,820.00 |
| Splunk Enterprise Support 1 year | 50 GB/day (3 support contacts) | \$18,715.00 |
| Splunk Enterprise Support 1 year | 100 GB/day (5 support contacts) | \$29,550.00 |
| Splunk App for Enterprise Security Support | | |
| Splunk App for Enterprise Security Support 1 year | 1 GB/day | \$985.00 |
| Splunk App for Enterprise Security Support 1 year | 5 GB/day | \$1,970.00 |
| Splunk App for Enterprise Security Support 1 year | 10 GB/day | \$2,955.00 |
| Splunk App for Enterprise Security Support 1 year | 20 GB/day | \$5,910.00 |
| Splunk App for Enterprise Security Support 1 year | 50 GB/day | \$7,880.00 |
| Splunk App for Enterprise Security Support 1 year | 100 GB/day | \$9,850.00 |
| Additional Licenses Available at Request | | |
| Splunk EDU | | |
| Hunk | | |
| Splunk IT Service Intelligence | | |
| Splunk Exchange | | |
| Splunk Cloud | | |
| Splunk PCI Compliance | | |
| Splunk Professional Services | | |
| | | |

Data Analytics

Day1 provides a robust suite of capabilities to address your data analytics, business intelligence and visualization needs in order to help facilitate the process of data driven decision-making. Data Analytics as a Service (DAaaS) gives government agencies the ability to leverage our deep expertise of Amazon Web Services (AWS) Big Data and Analytics (BDA) suite with a Bring Your Own License (BYOL) model. Pricing below includes the ingestion, processing and output of intelligence based on the amount of data being analyzed.

| Day1-Data Analytics as a Service (DAaaS) | Data Size Limit | Unit Price |
|--|-----------------|------------|
| Structured Data | ≤250GB | \$5,000 |
| Unstructured Data | ≤100GB | \$10,000 |

Maintenance and Support

Support covers operations, maintenance, and security of your cloud infrastructure and Amazon Web Services account. Standard Support is required and is designed as a baseline for clients who are familiar with the Amazon Web Services platform and are comfortable managing their own cloud infrastructure. Advanced Support includes all features included in Standard Support as well as support with provisioning, identity and access management, and general inquiries such as best practice guidance. Advanced Support provides a shared management strategy between Day1 and our clients and is ideal for those with some knowledge of cloud systems management who would like the support of Day1's architectures and engineers when needed.

Standard Support:

- ✓ 24/7 support for cloud infrastructure incident response with SLA
- ✓ Accesses to secure Client Services Portal for case submittal and tracking and resources
- ✓ Amazon Web Services account set-up and administration (up to one account)
- ✓ Root credential key management with multi-factorial Authentication
- ✓ Root password and key rotation (bi-annually)

Advanced Support:

- ✓ All features included in basic support
- ✓ Amazon Web Services account set-up and administration (up to three accounts)
- ✓ Root password and key rotation (quarterly)
- ✓ Business hour support for provisioning, testing and general inquiries (up to 5 hours per month)
- ✓ Daily EC2 backups (up to 5 servers)
- ✓ Identity and access management (IAM) provisioning and management support

Managed Services:

Day1's Managed Services plan provides full systems support; we maintain your cloud architecture leaving you to focus on using it. In addition to all security and management features included in

Advanced Support, we manage critical tasks including configuration, patches, updates, and troubleshooting. We continually and proactively monitor your system to track key metrics, maintain maximum uptime, and provide notification should issues arise. Managed Services is ideal for clients wishing to take advantage of the cost savings and flexibility of a cloud environment without taking on the daily operations and management that come with it. Pricing for Managed Services may vary and is based on the complexity of the cloud environment including architecture, number of servers, operating system, software, and usage.

| Maintenance & Support | | |
|--|-------------|--|
| Support | Type | Price |
| | Standard | Greater of \$100/ month or 10% of net AWS MSRP Hosting Fees |
| | Advanced | Greater of \$1,000/month or 25% of net AWS MSRP Hosting Fees |
| Managed Services | | \$2,500 per month (minimum fee) |
| AWS Business Support (Required) | | MSRP |
| AWS Enterprise Support (Optional) | | MSRP |

Consulting services can be added to any of our support plans to cover additional services such as migration planning, readiness assessment, system design and architecture, system provisioning or de-provisioning, deployment, development and testing, and security assessments.

Consulting Services

| Day1 Consulting Services (onsite/offsite) | Price Per Hour |
|--|-----------------------|
| Business Process Engineer 1 | \$ 138.60 |
| Business Process Engineer 2 | \$ 170.76 |
| Business Process Engineer 3 | \$ 201.30 |
| Consultant 1 | \$ 82.40 |
| Consultant 2 | \$ 112.75 |
| Consultant 3 | \$ 162.12 |
| Database Management Specialist 1 | \$ 145.20 |
| Database Management Specialist 2 | \$ 178.20 |
| Functional Analyst 2 | \$ 138.60 |
| Functional Analyst 3 | \$ 198.00 |
| IT Professional 1 | \$ 106.32 |
| IT Professional 2 | \$ 148.84 |
| IT Professional 3 | \$ 172.76 |
| Principal Consultant | \$ 249.82 |
| Program Manager | \$ 241.62 |
| Project Manager 1 | \$ 170.50 |
| Project Manager 2 | \$ 181.50 |
| Sr. Consultant 1 | \$ 169.14 |

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|-------------------------|-----------|
| Sr. Consultant 2 | \$ 181.21 |
| Sr. Consultant 3 | \$ 239.20 |
| Sr. Training Specialist | \$ 142.62 |
| Subject Matter Expert 1 | \$ 129.26 |
| Subject Matter Expert 2 | \$ 147.38 |
| Subject Matter Expert 3 | \$ 181.21 |
| Subject Matter Expert 4 | \$ 287.79 |

Other Non-Recurring Costs

| Other Non-recurring Costs | |
|--|----------------------|
| Shipping & Handling (From Day1 to Cloud Hosting provider only) | Rate |
| FedEx Ground | Standard Rates apply |
| FedEx Priority | Standard Rates apply |
| FedEx Standard Overnight | Standard Rates apply |
| FedEx Priority Overnight | Standard Rates apply |

Cost Schedule Assumptions

1. Cost schedule is based on the master WSCA contract schedule and the total annualized usage will be applied to individual entity negotiated rates.
2. Day1 has provided a 2% discount on all products and services outlined in MA265 Cost Schedule.
3. Data must be live on the cloud within the first 9 months of any WSCA master agreement contract year and must remain in the cloud for no less than 3 months during the year in order to be eligible for additional annual discount reductions.
4. The annualized usage discounts only apply to usage costs. Volume discounts on consulting and provisioning services will be negotiated on an annual basis with participating entities.
5. All products and services associated with the WSCA Master Agreement are considered tax exempt.
6. "Dedicated Fixed Price" resources are based upon pricing of assets that must reside in the GovCloud Region of AWS. Other Regions are available at request, although prices are subject to change.
7. Services and service options may not be available in all regions. Detailed information on available AWS services by region is available at <http://aws.amazon.com/about-aws/globalinfrastructure/regional-product-services/>.
8. Other AWS products are available; prices will be provided at request and can be negotiated at the Engagement Addendum Level.
9. AWS Marketplace Products and Solutions are available at request.