

Supplement D
Department of Information Technology
ACTION AGENDA
December 19, 2018



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5-IT. DEPARTMENT OF INFORMATION TECHNOLOGY

Contract ID: Assistive Telecommunications Devices Assessment Services for Individuals Unable to Use a Standard Telephone
 ADPICS BPO No.: 060B8400093

Contract Description: Multiple award contract to provide new evaluations, follow-up services and re-evaluation services for customers applying for the assistive telecommunications devices from across multi service regions throughout the State.

Procurement Method: Competitive Sealed Proposals
 Single Bid Received Per Region

Proposals: Easter Seals Society DC, MD, VA Silver Spring, MD
 Independent Marylanders Achieving Growth through Empowerment (IMAGE) Towson, MD
 MAC, Inc. Salisbury, MD

Awards:

<i>Contractors</i>	<i>Service Regions</i>
Easter Seals Society DC, MD, VA	4, 5, 8, 10
Independent Marylanders Achieving Growth through Empowerment (IMAGE)	7
MAC, Inc.	1, 2

Term: 1/2/2019 – 1/1/2022 (w/two 1-year renewal options)

Amount: \$379,622 (3-year base)
 \$126,540 (option 1: 1/2/2022 – 1/1/2023)
\$126,540 (option 2: 1/2/2023 – 1/1/2024)
 \$632,702

MBE Participation: None

Incumbents: Bay Area Center for Independent Living
 Easter Seals, Washington-Baltimore Region, Inc.

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Remarks: The solicitation was distributed via the DoIT Bid Board and on *eMarylandMarketplace*. Four proposals were received. One, a response from the Maryland Department of Disabilities, was later withdrawn. The remaining three offerors were determined to be susceptible for award in each of the regions they proposed.

This contract will provide the Telecommunications Access of Maryland [TAM] office (which operates the Maryland Accessible Telecommunications program) the means to offer individual telecommunication assessments (new and follow-up), training, product demonstrations, and installation of equipment to applicants referred by the program. These include customers who are deaf, hard of hearing, deaf and blind, speech-disabled, mobility-impaired, visually-impaired or cognitively-impaired and may have one or more disabilities that make it difficult for them to access a standard telephone.

Contractors will cover the following Service Regions:

- Region 1 Worcester, Wicomico, Somerset, Dorchester Counties
- Region 2 Caroline, Talbot, Queen Anne's, Kent Counties
- Region 4 Frederick, Washington Counties
- Region 5 Allegany County
- Region 7 Howard, Anne Arundel, Baltimore Counties, and Baltimore City
- Region 8 Montgomery, Prince George's Counties
- Region 10 Carroll County

For Service Regions 3 and 9 (not covered by these contractors), TAM and the Department of Disabilities remain open to inter-agency cooperation through a memorandum of understanding to ensure continued service to Marylanders.

Fund Source: General **Approp. Code:** B0409

Resident Business: Yes

MD Tax Clearances: Easter Seals 18-2739-0110
IMAGE 18-2740-0110
MAC 18-2741-0110

BOARD OF PUBLIC WORKS ACTION – THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION